Good growth but temporary due to likely to be reversed next quarter. Lousy sales forecasting leads to too much inventory, or too little.

Solid gains in most of the country. Good operating income, but cap rates will rise with interest rates.
Corporate Profits After-Tax
based on tax data

Solid gains, but no good investments to spend it on.

Unemployment Rate

Not good enough for the Fed to begin its taper.

Interest Rate Forecast

Rates will still be low by historic standards.

Stock Market

If you had bought when Lehman went BK in 2008, you'd be up 50% + dividends now.

Bill Conerly's consulting projects include market studies, competition analysis, corporate strategy. To discuss your needs, call 503-785-3485.
Oregon Unemployment Rate

Washington Unemployment

Portland Vacancy Rates

Seattle Area Vacancy Rates

Source: Newmark Grubb Knight Frank

Source: CBRE

Bill Conerly gives speeches to management teams, trade associations, and customer groups. For fees and availability, call 503-785-3485.
Consulting

Conerly Assessment of Performance Opportunity: Every CEO has a long to-do list; what items should be on top? The CAPO guides leaders to where their time can help their company the most. The product is in beta, and I'm looking for guinea pigs running companies with sales from $10 million to $250 million.

Resilient Business Plans for an Uncertain Economy. Instead of betting your business on one view of the future, develop action plans that reflect the inherent uncertainty of the economy, technology and social attitudes. I can help you do that.

Free Resources

Forbes.com: Dr. Conerly’s current insights into the economy—and what business leaders should have on their to-do lists.

Data: Links to many data sources are at www.ConerlyConsulting.com/links.php

Speeches

Speeches: Dr. Bill Conerly speaks regularly to audiences large and small, always using his well-known sense of humor.

Hands-on Workshop, "Resilient Business Decisions in an Uncertain Economy," has earned rave reviews in Portland, Nashville and Nassau. Bring it to your company or association now.

For more information, contact Bill at 503-785-3485 or Bill@ConerlyConsulting.com.

"Businomics was pragmatic, insightful and offered a genuinely unique viewpoint on managing strategy expectations and organization execution in business. I highly recommend this book as part of any strategic review process in particular." Alan Shiffer

Available at www.Businomics.com or Amazon or Powell’s.

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